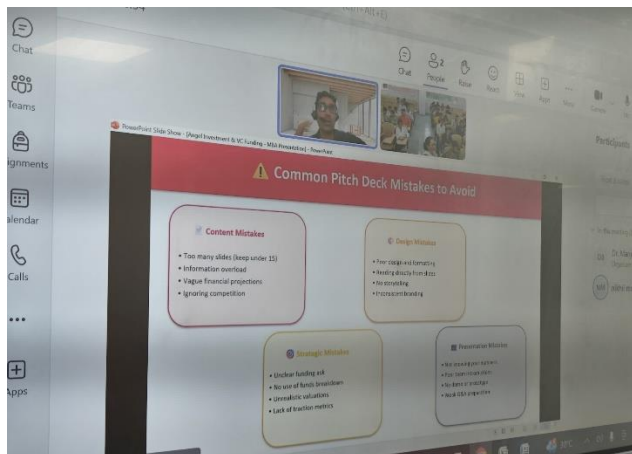
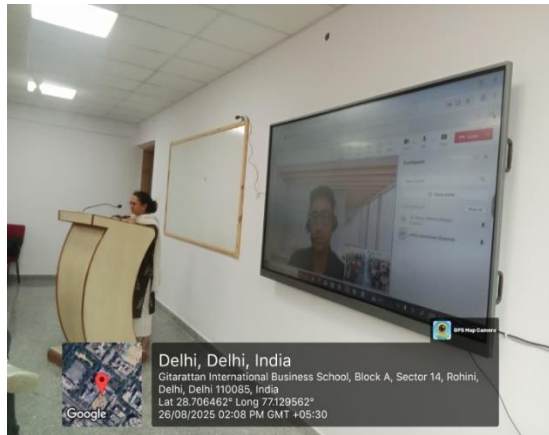


ANGEL INVESTMENT/ VC FUNDING OPPORTUNITIES FOR EARLY-STAGE ENTREPRENEURS

26TH AUGUST 2025



On 26th August 2025, Gitarattan International Business School, Rohini, New Delhi, organized an IIC session for BBA- MBA Integrated Semester-3 (MBG-3) and BBA Semester-3 Evening Shift (BBA-E3A) students on the topic ‘Angel Investment/ VC Funding Opportunities for Early-Stage Entrepreneurs.’ The resource person, Mr. Nikhil Maheshwari, Equity Investor at National Stock Exchange, Mumbai & Former Director at UBS, shared his deep insights into the world of startup funding and investment strategies.

The prime objective of the session was to introduce students to the fundamentals of Angel Investment and Venture Capital, highlighting their roles in the early stages of a startup's growth. Mr. Nikhil Maheshwari explained the startup funding lifecycle along with alternation between angel investors and venture capitalists, and the expectations investors have when evaluating new ventures. The session aimed to equip students with the knowledge and tools to approach funding opportunities effectively, including pitch preparation, valuation, and investor relations.

The session covered key topics liketypes of startup funding, stages of investment from pre-seed to Series C, essential components of a pitch deck, and due diligence processes. Mr. Nikhil Maheshwari enriched the discussion with real-world case studies of successful startups like Facebook, PhysicsWallah, Razorpay, and Airbnb, illustrating how strategic funding and investor partnerships contribute to scaling businesses. Mr. Nikhil also discussed common mistakes entrepreneurs make when pitching and shared practical tips for building strong investor relationships.

The session was highly interactive, featuring Q&A segments and practical scenarios where students learned how to validate their ideas, attract investors, and structure funding deals. The session helped students understand current market trends such as AI-driven investments and evolving National and International investment patterns.

In conclusion, the session was insightful and inspiring, providing students with actionable strategies and confidence to navigate the early-stage investment landscape. The knowledge gained will prove invaluable in their entrepreneurial journey, enabling them to prepare investor-ready ideas and succeed in a competitive startup ecosystem.

FLYER OF THE EVENT



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**ANGEL INVESTMENT/
VC FUNDING
OPPORTUNITIES
FOR EARLY-STAGE
ENTREPRENEURS**

**26th August
2025**

Mr. Nikhil Maheshwari
Equity Investor (National Stock Exchange,
Mumbai, India) and Ex-Director (UBS)

TIME : 2:00 PM onwards

VENUE : Room No. 303, ONLINE

**CLASS & SEMESTER :
MBA-Integrated Sem. 3 & BBA-E3A**

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TYPE OF EVENT	IIC
VENUE	Room – Seminar Room, 1 st floor
TIME & DURATION	2:00 PM onwards (2 hours)
CONDUCTED BY	IIC
ORGANISED FOR	BBA-MBA Integrated Semester 3 (MBG 3) & BBA- E3A
NAME OF THE COORDINATOR	Dr. Manju Pathania Biswas
ATTENDANCE	Students: 46
RESOURCE PERSON	Mr. Nikhil Maheshwari (Equity Investor at National Stock Exchange, Mumbai & Former Director, UBS)

<p>OBJECTIVES OF THE EVENT</p>	<ul style="list-style-type: none"> ➤ To introduce students to the fundamentals of angel investment and venture capital funding. ➤ To explore the startup funding lifecycle and critical funding stages. ➤ To familiarize students with key investment terms, valuation metrics, and pitch strategies. ➤ To encourage student understanding of investor expectations and due diligence processes. ➤ To analyze real-life examples of startups that secured angel/ VC funding
<p>LEARNING OUTCOME</p>	<ul style="list-style-type: none"> ➤ The session helped students develop a clear understanding of Angel Investment and Venture Capital funding processes. ➤ Students gained valuable insights into investors' perspectives on risk, returns, and startup selection. ➤ The session built confidence in preparing and delivering effective business pitches. ➤ Students gained exposure to practical tools such as pitch decks and valuation methods. ➤ The session was enriching, featuring real-life entrepreneurial journeys and funding success stories.
<p>SHORT FALL DURING EVENT</p>	<p>None</p>
<p>LINK TO ONLINE VIDEO</p>	<p>https://youtu.be/GK_TCXMPxU</p>

PREPARED & SUBMITTED BY: DR. MANJU PATHANIA BISWAS.
ASSOCIATE PROFESSOR, CMS